



CARS MEMBER BOOKLET

**YOUR PARTNER IN
GROWTH & SUCCESS**

**EXCLUSIVE
SAVINGS**

405.547.4077 • www.cars.coop



Welcome to CARS

Founded in 1992 by six independent body shop owners from across the United States, CARS Cooperative was created with a simple goal: **level the playing field for independent collision repair businesses.**

These founding shop owners understood the challenges of running an independent business while competing with larger corporate providers. They saw an opportunity to use the collective buying power of independent shops to secure better pricing, stronger vendor relationships, and resources that could help businesses remain profitable and successful.



More than 30 years later, that mission remains at the heart of CARS Cooperative.

As a stock-based cooperative, CARS brings independent collision repair facilities together with trusted vendors to provide access to cash rewards, exclusive CARS pricing, and valuable business resources. Members benefit from the collective strength of the cooperative while maintaining ownership and independence in their own businesses.

Through owner equity and program rewards, CARS creates a mutually beneficial relationship between members, vendors, and the cooperative—helping independent shops save money, strengthen their businesses, and stay competitive in an ever-changing industry.

**60+ WAYS
TO SAVE**

CASHBACK

DISCOUNTS

UP TO 2.5% CASHBACK



SOLIDUS
EQUIPMENT SYSTEMS
On Equipment

3% CASHBACK

AkzoNobel
sikkens LESONAL UTECH.

AutoGlassNow

CASTAIR
COMPRESSORS - COMPONENTS - ACCESSORIES
CASTAIR.NET | 320.796.0851 | MADE IN AMERICA

AT
ADHESIVE TEMPLATES

UP TO 5% CASHBACK

NORTON

Farecla **REV VIVE**
BY RSG

4% CASHBACK

LIFT KING

DEVILBISS
AUTOMOTIVE REFINISHING

5% CASHBACK

I-CAR
Get to Gold Class

KENT
AUTOMOTIVE

AMERICAN
brand

SOLIDUS
EQUIPMENT SYSTEMS
On Consumables

**Merchant Cost
Consulting**

CTI
Vehicle Value
Specialists

E-VOLVE
OUTSOURCED ESTIMATING

2% CASHBACK

4-6% Based on Volume



Customized Value



10% or more CASHBACK



CARS Pricing



BUY

Buy from participating vendors. Some you may already use.

SAVE

Earn CASHBACK or use CARS Pricing to save on purchases.

REINVEST

Keep the savings for your shop and increase your bottom line.

Ready to find
your savings?



Questions? Contact us!

www.cars.coop

(405) 547 - 4077

membersupport@cars.coop



Driven by Purpose.

MISSION

To stand behind the independent automotive repair businesses that keep our industry moving. CARS brings shop owners and trusted industry partners together to provide the savings, resources, and support needed to deliver the highest quality automotive repair while protecting the independence, strength, and future of the businesses our members have worked so hard to build.

VISION

To build a stronger future for independent automotive repair—where shop owners have the resources, relationships, and collective strength to compete, grow, and remain independent. We envision an industry where quality repair, strong businesses, and independent ownership go hand in hand, allowing today's shop owners to build a legacy that can carry forward for generations.



sikksens
AkzoNobel



FASTER THROUGH THE BOOTH.
FLAWLESS OUT THE DOOR.

Sikksens Autowave® Optima and Autoclear® 2.0 work together as part of a complete premium refinish system—helping body shops increase throughput, improve efficiency, and deliver exceptional finish.

Why This System Matters

Today's collision centers are under constant pressure to move more vehicles through the shop while maintaining premium repair quality. The Sikksens Autowave Optima + Autoclear 2.0 system is engineered to help shops improve process efficiency, optimize booth productivity, and deliver exceptional gloss, clarity, and appearance with every repair.



ARE YOU READY TO BOOST SHOP THROUGHPUT?

PROFESSIONAL POLISHING SOLUTIONS

Farécla

Farécla polishing systems are designed to help professionals achieve **fast correction** and a refined finish in fewer steps.

- Permanent finish
- Efficient polishing process
- Reduced product usage



Your Purchases. Your Rewards.

Everything happens behind the scenes.

1. We connect with your supplier and request purchase data for AkzoNobel, DeVilbiss, Saint Gobain products, and American Brand Tape.
2. For all other programs, vendors submit your purchases to CARS.

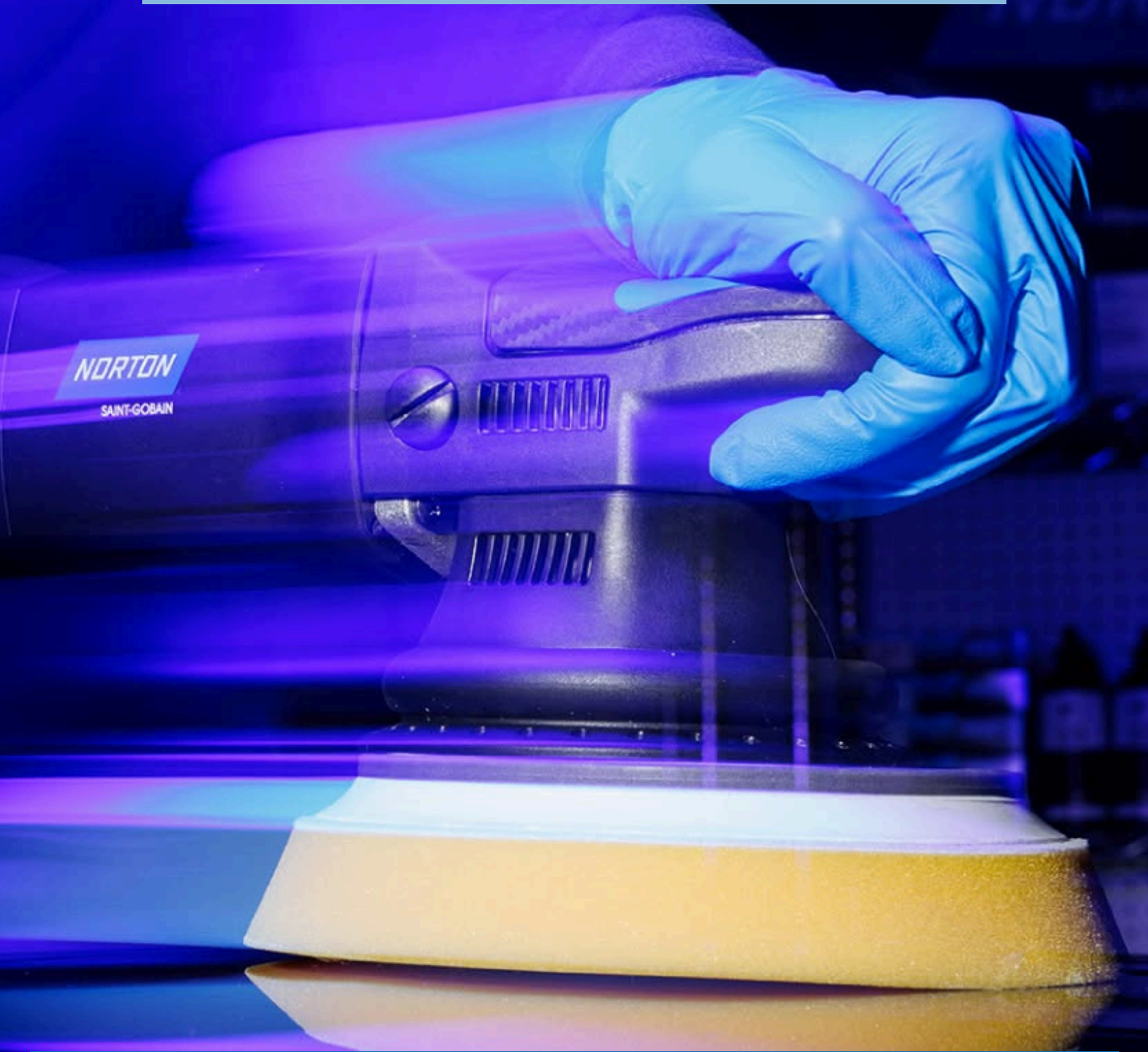
**Watch for your first check in 3-6 months!
Let us work for you! It's that simple!**

**WHAT DO
YOU WANT
YOUR
CHECK TO
LOOK LIKE?**

CARS COLLISION AUTOMOTIVE REPAIR SERVICES, INC. "CARS REWARDS" 505 E HWY. 33 SUITE 500 PERKINS, OK 74059 405 547-4077	2815
Pay to the Order of <u>CARS Member Shop Name</u>	Date <u>1/1/1900</u>
	\$
	Dollars
Memo <u>REWARD Quarter</u>	<u>CARS SIGNATURE</u>
⑆ 85871713 ⑆ 18635887571⑆ 11638	

The more a member participates, the greater the rewards.

NORTON ORBITAL POLISHING SYSTEM



INCREASE EFFICIENCY

WITH ORBITAL POLISHING

Members Receive
CASHBACK



CARS
Cooperative



Unmatched Support

Matt Boyles, PhD

Executive Director

Stephenie Sheppard

Chief Operating Officer

Raylene Hobbs

Director of Information
Management

Miranda Beal

Member & Partner
Engagement Coordinator

Paula Wittman

Membership Operations
Coordinator

We're here to work for you. Our team is committed to supporting our members, promoting a stronger industry, and making sure you have a voice when it matters. If you need something, give us a call—we're here to help.

(405) 547-4077

membersupport@cars.coop

505 E Hwy 33, Suite 500
Perkins, OK 74059



CARS Cooperative



CARS Cooperative



Enhanced Rental Solutions for CAR Members

Hertz is proud to support CARS Members by providing an enhanced rental service model designed specifically for your collision shop. Together, we help you deliver a seamless customer experience while unlocking new revenue opportunities for your business.

- ✓ Even when the insurance company directs the rental through Hertz
- ✓ No additional operational burden
- ✓ Turn rentals into Revenue

Turn Every Rental into Revenue

2% commission for 1-10 rentals per month.

4% commission for 11-20 rentals per month.

6% commission for 21+ rentals per month.

1% performance BONUS for incremental Year over Year per month.

**Cannot combine with other payment programs*

Best of all, Hertz will handle the reporting of expenditures directly to CARS. Also, your shop gets credit from Hertz if the insurance companies provide Hertz Rentals.

If you have any questions on this program, please reach out to John Edmison at Jedmison@hertz.com

Hertz. Let's Go!

DEVILBISS[®]

AUTOMOTIVE REFINISHING



BUILT ON HERITAGE.
FUELED BY INNOVATION.
EXPERIENCE THE DIFFERENCE.

CARS Members
Receive 4% CASHBACK
on Purchases





Trusted Vendors. Exclusive Member Advantage.

CARS Cooperative and WISCO Cooperative are partnering to bring you even more ways to save—at no additional cost.

Founded in 1972 in Marshfield, Wisconsin, WISCO Cooperative Association was established by and for auto and truck dealerships.

No Cost.
No Catch.
Just More Value.

AMERICAN®



GM

**CARS MEMBERS RECEIVE
CASHBACK ON AMERICAN®
REFINISHING SOLUTIONS**

PREMIUM COLLISION SOLUTIONS

**MAXIMIZE SHOP EFFICIENCY &
PROFITABILITY**

UNIVERSAL COMPATIBILITY



CONFORMABLE



**STRONG
HOLD**



**REMOVES
CLEANLY**

PRECISION.
PERFORMANCE.
PARTNERSHIP.

OEM-Level Calibrations.
Technicians On-Site.



888-586-7534
sales@allcleardandc.com





Good Questions. Straight Answers.

Is there a catch?

No! CARS negotiates with trusted vendors to help collision repair businesses save money. If you're already purchasing from participating vendors, you could be earning CASHBACK on purchases you're already making.

Do I have to switch my jobber?

Not at all. You can continue working with jobbers you already know and trust. We reach out to your jobber and request purchase data for some of our programs. Other programs, we get directly from the vendor. Everything happens behind the scenes so you can focus on the work in your shop.

Is it difficult to sign up?

No. Enrollment is straightforward, and the CARS team will help every step of the way. If you are already a member of one of our state Association Alliances, you just need to complete a form! If you want a direct CARS membership, you just need to complete a form and to make the one-time \$500 purchase of stock.

Will I save enough to make it worthwhile?

Yes. While every shop is different, many members receive CASHBACK checks throughout the year while taking advantage of exclusive pricing programs. The more participating programs you use, the more opportunities you have to save.

Do I have to use every program?

No. Choose the programs that fit your shop's needs. There is no requirement to participate in every program. CARS was designed for you to customize your needs and choose from our vast list of CASHBACK and Savings programs.

Can I still work with my current vendors?

Yes! CARS wants to complement your existing purchasing habits, not replace them. Our programs are constantly growing. We believe in your independence and our goal is to support you in any way we can!

ALL YOU NEED IS ONE

The **asTECH® All-In-One** - the most comprehensive collision repair solution.

“

We've been a partner of AsTech, driven by Repairify, for several years. Being an OEM certified collision repairer, we rely on AsTech's All-In-One device to maintain our certified status and ensure we're returning every vehicle to OEM standards.

**Perrie Stone, President and Owner
Hammer's Autoworks**



Scan

The patented and proprietary asTech® Rules Engine powers the All-In-One's diagnostic capabilities. For 45+ OEMs, you're able to choose an OEM diagnostic scan or a verified asTech® OEM-Compatible Scan - an OEM quality scan at an aftermarket speed and price.



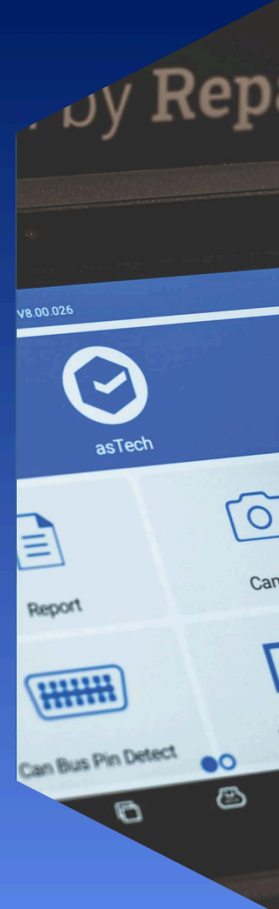
Calibrate

The All-In-One® uses adasThink to identify all required calibrations based on the estimate line items and provides the required documentation, all in real time in the estimate with EMS integration.



Program

The All-In-One remotely connects with asTech® master technicians and certified technicians to clear codes, program modules, and provide step-by-step assistance to complete any repair.

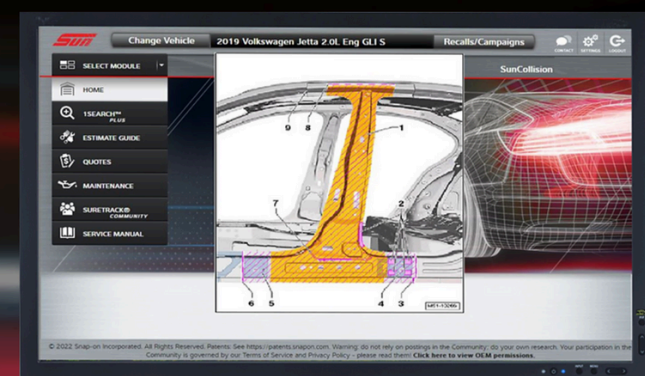


Special Promotional Offer for CARS Coop Shops

astech.com/all-in-one | 1-888-486-1166



SUN Collision: OEM Data You Can Trust



When you can find the information you need quickly, you can repair vehicles more quickly. That is the driving force behind SUN Collision Repair Information. Our comprehensive software suite provides complete, accurate OEM data that you can trust to help you repair vehicles – inside and outside – with maximum efficiency.

**\$33 Monthly Savings
for CARS Members**





How to Join

ASSOCIATION

CARS Benefits are free with active Association membership.

CLASSIC

Purchase a Share of Class A Stock for a one-time fee of \$500.

We Can Help Get You Connected!

Scan the
QR code to
Become a
Member





**CARS Members
receive CASHBACK
on purchases
through the portal**

Why GUNI Wheel?

We've combined an innovative design with quality materials and expert craftsmanship to deliver a line of temporary repositioning wheels that caters to professionals across various automotive industries.



GUNI Wheel 45S



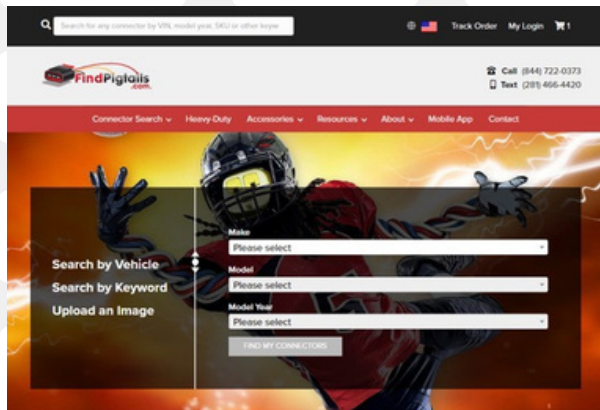
Association Alliances





Find Your Pigtails in 30 Seconds!

Your pigtail searches will be the easiest part of your day. You'll see improvements in severity and cycle time and receive preliminary estimate help. Keep your repairs in-house and production lanes moving.



Scan QR Code to download the Smart Technology Pigtail APP.

What We Offer



Search by:

- Keyword
- Year/Make/Model
- VIN, PIN, Manufacturer



LIVE-CHAT, NOW!

In seconds, chat with a pigtail pro

- Share photos in real-time
- Tech & schematics support
- Pricing, Ordering, Q&A
- Prelim Estimate Help



FREE same-day standard shipping

- 2-Day Air is only \$9.99
- Overnight is available as well!



Smart Technology Pigtail APP

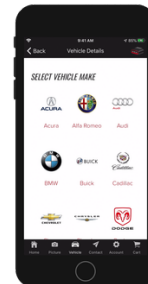
Instant photo recognition and pigtail matching

350,000 Pigtails at your fingertips.

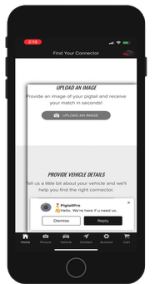
SMART PHOTO MATCHING



SEARCH BY VEHICLE



LIVE-CHAT, NOW IN THE APP



OR

OR

TOTAL LOSS CONSULTING GET PAID FOR TOTALS!

SCAN QR CODE OR VISIT
WEBSITE FOR MORE DETAILS

totallossconsulting.com/bodyshop



**Don't let moisture affect your
compressed air system.**

**Every time air is compressed
moisture is created.**

Without proper drying, that moisture travels through
your system and can cause costly problems in your shop.



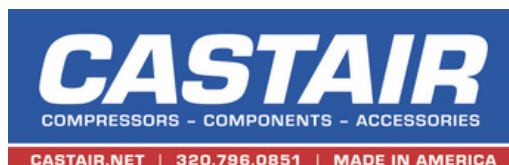
Compressed Air



Creates Heat



Creates Moisture



THE MOST COMPLETE RANGE OF SOLUTIONS & TECHNOLOGY, SPANESI IS A 360°CONCEPT.



TOUCH
electronic
measuring
system



MULTIBENCH
workstation



PULL UP!
repair
system

SPANESI 360° CONCEPT



14,500A
welding
machine



106 EXT
structural
strengthening
bench



Q5.2
welding
machine

Spanesi Americas, Inc

123 Ambassador Dr Ste 107

Naperville, Illinois 60540

(224) 772-6374

sales@spanesi-americas.com



Members receive **DISCOUNTS** on purchases.

- Guardsman Collision Care is an accident protection program designed to help cover costs that insurance may not.
- Benefits include OEM Parts, Deductible Reimbursement, Car Rental Reimbursement, and Roadside Assistance.
- Helps Collision Centers turn accidents into retention opportunities.



cardconnectsd



HIGH-DOLLAR TRANSACTIONS = HIGH FEES

- \$3,000 repair
- + 3% fee
- = -\$90 from profit.



Multiply that across hundreds of tickets a month and losses add up fast.

CARS MEMBERS SAVE AND RECEIVE CASHBACK.

CARS MEMBERS GET A DIRECT LINE TO A DEDICATED REP – A REAL PERSON WHO ALREADY KNOWS THEIR ACCOUNT.

MEET



**Cleaner Air.
Better Results.**

Professional Compressed Air Solutions Since 1991



Generic Compressor

✗ Aluminum Pump

✗ High RPM

✗ Shorter Life

CASTAIR

✓ Cast Iron Pump

✓ Oil Lubricated

✓ Slow RPM

✓ Built for Durability



Merchant Cost
Consulting

**Your Processing Fees May Be Higher
Than They Need to Be**



Credit card processing statements can be complicated—and small fees can add up quickly.

Merchant Cost Consulting reviews your statements to look for:



Hidden Fees



Unnecessary Charges



Inflated Rates



Unexpected Rate Increases

Merchant Cost Consulting then works directly with your existing processor to negotiate lower costs on your behalf.

No switching. No disruption. Just a closer look at what you're already paying.

Used by collision shops, car dealers and automobile enthusiasts everywhere, our precision laser-cut adhesives are guaranteed to fit your existing automotive badges and emblems perfectly.



Adhesive Templates are for the re-use of OEM emblems and nameplates.

Members receive 3% CASHBACK REWARD on all purchases!

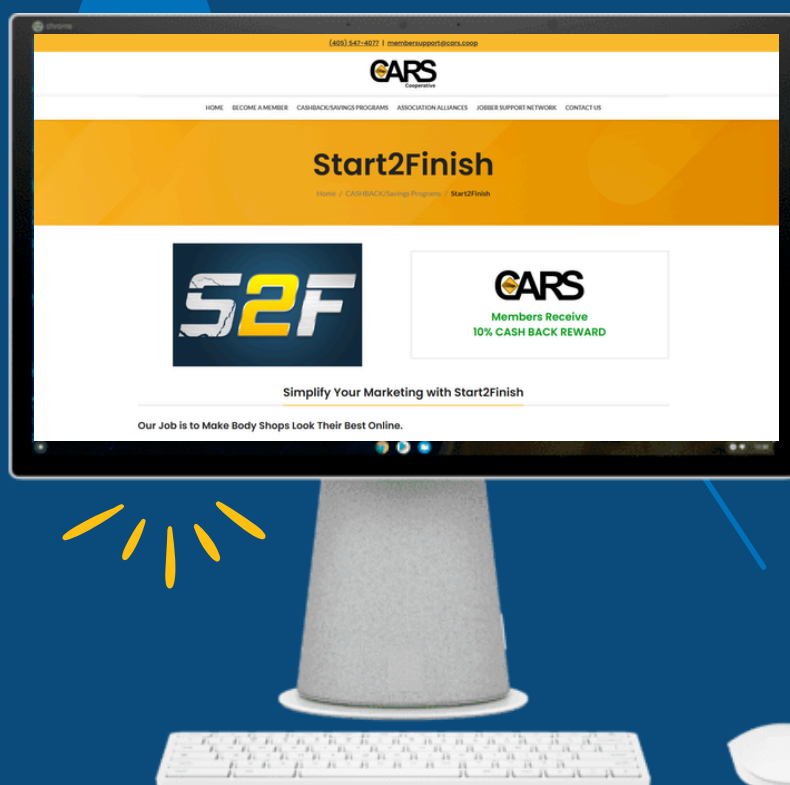


Start2Finish

Our Job is to Make Body Shops Look Their Best Online.

Get the best website for your shop:

- Online Authorization Forms
- Appointment Scheduling
- Virtual Estimates



Simplify Your Marketing with Start2Finish

I-CAR®

Get to Gold Class

GET ON THE FAST TRACK:

We are excited to share an all-inclusive training package to help your shop achieve I-CAR's Gold Class recognition at a discounted price.

The get to Gold Class package is customized for your shop based on your technicians' previous education to maximize the spent training.

**Train Today for
Tomorrow's Repairs**



WHEELRESTORE



**Members
receive
up to 7%
Discount
on ALL
products &
equipment!**

The leading manufacturer of alloy wheel restoration.
High quality diamond cut wheel machines, wheel
blasting units, innovative wheel painting robots.



UniFirst



With more than 35,000 brandable SKUs, enhance your business image with apparel, safety gear, and facility supplies customized for your brand. Let UniFirst handle pickup and delivery, laundering, maintenance, and even ordering administration for your business.

Members Receive CARS Pricing and 25% OFF Catalog Purchases.





**GET A BONUS FROM
CARS WHEN YOU
CREATE A NEW
BUSINESS ACCOUNT
WITH T-MOBILE!**

**SCAN TO
START SAVING!**



CUT COSTS. ADD LINES. KEEP IT SIMPLE.

CARS + T-MOBILE BUSINESS WIRELESS

LOOKING FOR NEW BUSINESS LINES FOR YOUR SHOP? WHETHER YOU'RE CUTTING COSTS, ADDING AN EMPLOYEE BENEFIT, OR BOTH — CARS CAN HELP.

**TELL US WHAT YOU NEED. WE'LL
HANDLE THE REST.**

1. FILL OUT THE FORM

- TELL US WHAT YOUR SHOP NEEDS.

2. CARS GOES TO WORK

- WE WORK BEHIND THE SCENES WITH T-MOBILE TO GET QUOTES AND HANDLE THE SWITCH.

3. WE HELP GET YOU SET UP

- NEED TO PORT AN EXISTING NUMBER TO A NEW PHONE? WE'VE GOT YOU COVERED.

4. LOCAL SUPPORT

- ONCE YOU'RE SET UP, YOU'LL HAVE A LOCAL T-MOBILE REP FOR ONGOING SUPPORT.

**NEED MORE LINES OR DEVICES?
WE'LL TAKE CARE OF IT.**



CREDIT CARD PROCESSING FEES

THE RULES HAVE CHANGED

CARS Members have the opportunity to offset ALL credit card processing fees through our new program with Titanium Payments

PROGRAM BENEFITS:

- Eliminate Fees
- Free Equipment
- Same Day Funding
- No Hidden Costs
- Excellent Customer Service
- Signage Provided
- Streamline Quoting & Invoicing



CONTACT LOUIS PUGLISI & GET STARTED TODAY
609-957-1784 : louis.puglisi@yahoo.com



HAS YOUR INSURANCE COMPANY MADE YOU AN OFFER ON THE VALUE OF YOUR TOTAL LOSS VEHICLE?

**EVEN IF YOU HAVE ACCEPTED THEIR OFFER WE
CAN GET THE VALUE YOU DESERVE.**

CALL US TODAY 516-268-4895



CTI Vehicle Valuation Specialists





CARS COOPERATIVE MEMBER EXCLUSIVE

SAVE MORE, **WORK SAFER.** GET MORE DONE WITH LIFT KING

MEMBER SAVINGS

12% OFF
+ 4% CASH BACK

ON ALL LIFT KING PRODUCTS
& PACKAGES

Available exclusively to eligible
CARS Cooperative members.

EXCLUSIVE MEMBER VALUE



HEAVY DUTY PLUS



LIGHT DUTY PLUS

ONE TECHNICIAN. ONE TOOL.
ONE UNIVERSAL SYSTEM.

PICKUP BEDS • SEMI HOODS • SEMI-TRAILER DOORS

BOOST SHOP
PERFORMANCE

IMPROVE TECHNICIAN
SAFETY

BOOST
PROFITS

CONTACT BRAD AT (989) 900-0442 OR EMAIL
BRAD@LIFTKINGPRODUCTS.COM

ASK ABOUT YOUR CARS MEMBER PRICING TODAY!



“After 30 years as a body shop owner and 4 successful business exits, I know firsthand how exhausting the grind of running a business can be. But what frustrated me most during my journey wasn’t the long hours or the tough negotiations—it was the tax and financial systems that seemed stacked against hardworking shop owners like us. Let’s build something extraordinary together.”

-Bill Park

Bookkeeping

Crunchit’s bookkeeping services provide meticulous financial record-keeping and reporting, enabling businesses to streamline their operations and focus on their core competencies while ensuring compliance with industry standards and regulations.

Advisory Services

Crunchit’s financial management services, expertly tailored for the collision repair industry, deliver robust budgeting, forecasting, and financial analysis tools that empower businesses to make informed decisions, optimize profits, and ensure a sustainable growth trajectory in a competitive market.

Let’s Crunch It Together

PMCLogic[®]

An extension of your vehicle
estimating system.

MISSED Line Items

RO #: 19204

P&M Line Item Opportunity

4/14/2026

\$238.03

Bill-to Information		Vehicle Information	
Insurance Name:	First Tennessee National Corp.	Owner Name:	Isiah Mario
Contact Name:	Vivian H. Hail	Description:	Volv... 60 4D L
Address:	407 Main St LN	Year:	20...
City:	Macon	License:	
State:	GA	State:	
Postal Code:	31204	VIN:	YV440M...
Claim #:			

These items appear on your label's Body Shop invoice unless you enter them in the CC...

Item	Part #	Description	Qty	UOM	Price	Ext. Price
1	FPRM	Epoxy Two-Part Bumper Repair Material	1.00	OZ	\$10.75	\$10.75
2	P3EP	Etch/Anti-Corrosion Primer	11.00	OZ	\$2.19	\$24.12
3	P1	Flexible Primer	3.00	OZ	\$1.81	\$5.43
4	PM	Plastic Modifier - Flex Additive	2.00	OZ	\$9.05	\$18.10
5	RG	Rocker Guard (Chip Guard)	17.00	OZ	\$1.87	\$31.79
6	AB	Seam Sealer Brush (acid brush)	1.00	EA	\$1.90	\$1.90
7	SMC	SMC Type Two Part Epoxy	0.50	CQ	\$81.10	\$40.55
8	F1SD	Sound Deadener Pad	2.00	EA	\$12.50	\$25.00
9	WP	Weld-Through Primer	5.10	OZ	\$3.81	\$19.43
10	WKP	Window Installation Kit Primer	1.00	OZ	\$16.75	\$16.75
11	WK	Window Installation Kit Ribbon	1.00	KT	\$44.15	\$44.15

Line Item Opportunity **\$238.03**



A trusted supplier of radiators,
condensers, A/C Kits, hoses,
lamps, mirrors, fuels tanks, and
so much more!





- Opus IVS™ helps independent automotive shop repair the most complex vehicle fast with diagnostics, programming, and live repair guidance from OE brand-specific master technicians.

	25913	2005 Red TOYO Tacoma 4WD
Hours: 1.8		Walker Tim: (888) 888-8888
Total: \$1270.50		
	25951	2012 Ford Focus
Hours: 14.5		Cass Amber: (888) 888-8888
Total: \$1024.50		

[illegible]

- No Data Entry Required
- Unlimited Users/Devices
- Cloud Based
- Mobile App
- Use Existing Hardware
- Touch Screen Enabled



LET'S GET CONNECTED!

WHY WAIT? JOIN AND SAVE!



405.547.4077 • www.cars.coop